

Student Name: _____
Student ID #: _____

September, 2017

WHITE MOUNTAINS COMMUNITY COLLEGE
2020 Riverside Drive, Berlin, NH 03570

NEW BUSINESS ECONOMY TRANSCRIPT CHECKLIST

SALES / MARKETING MANAGEMENT OPTION

Minimum Credit Hours Required for A.S. Degree 64

MAJOR SPECIALIZATION / RELATED COURSES - (38 Credits)

ACCT111W Accounting I	(3) ___	MGMT214W Management/Teamwork	(3) ___
ACCT214W Managerial Fin. & Acct.	(3) ___	MGMT215W Business Law	(3) ___
COMP113W Accounting with QuickBooks	(3) ___	MGMT224W Management Internship	(1) ___
COMP120W Quantitative Decision Making	(3) ___	MGMT230W Leadership and	
COMP128W Business Technology	(3) ___	Strategic Management	(3) ___
MGMT120W Process Logic/Improvement	(3) ___	PROF101W Professional Readiness	(1) ___
MGMT121W Sales Force Management	(3) ___	RRM201W Intro to Human Resources	(3) ___
MGMT212W Marketing	(3) ___		

LIBERAL ARTS - (26 Credits)

ENGLISH - (7 Credits)

ENGL120W College Composition (4) ___
ENGL211W Technical Writing (3) ___

MATH - (4 Credits)

MATH214W Statistics (4) ___

HUMANITIES - (3 Credits)

_____ (3) ___

SCIENCE - (3 Credits)

_____ (3) ___

SOCIAL SCIENCE - (9 Credits)

ECON111W Principles of Macroeconomics (3) \

ECON112W Principles of Microeconomics (3) ___

SOC1120W Intro to Economics and
Sustainability (3) ___

All courses required unless otherwise indicated.