

Student Name: \_\_\_\_\_  
Student ID #: \_\_\_\_\_

September, 2018

WHITE MOUNTAINS COMMUNITY COLLEGE  
2020 Riverside Drive, Berlin, NH 03570

**NEW BUSINESS ECONOMY TRANSCRIPT CHECKLIST**

**SALES / MARKETING MANAGEMENT OPTION**

Minimum Credit Hours Required for A.S. Degree 64

**MAJOR SPECIALIZATION / RELATED COURSES - (38 Credits)**

ACCT111W Accounting I	(3) ___	MGMT214W Management/Teamwork	(3) ___
ACCT214W Managerial Fin. & Acct.	(3) ___	MGMT215W Business Law	(3) ___
COMP113W Accounting with QuickBooks	(3) ___	MGMT224W Management Internship	(1) ___
COMP120W Quantitative Decision Making	(3) ___	MGMT230W Leadership and	
COMP128W Business Technology	(3) ___	Strategic Management	(3) ___
MGMT120W Process Logic/Improvement	(3) ___	ACAD105W Academic Readiness	(1) ___
MGMT121W Sales Force Management	(3) ___	RRM201W Intro to Human Resources	(3) ___
MGMT212W Marketing	(3) ___		

**LIBERAL ARTS - (26 Credits)**

**ENGLISH - (7 Credits)**

ENGL120W College Composition (4) \_\_\_  
ENGL211W Professional Writing (3) \_\_\_

**MATH - (4 Credits)**

MATH214W Statistics (4) \_\_\_

**HUMANITIES - (3 Credits)**

\_\_\_\_\_ (3) \_\_\_

**SCIENCE - (3 Credits)**

\_\_\_\_\_ (3) \_\_\_

**SOCIAL SCIENCE - (9 Credits)**

ECON111W Principles of Macroeconomics (3) \

ECON112W Principles of Microeconomics (3) \_\_\_

SOC1120W Intro to Economics and Sustainability (3) \_\_\_

All courses required unless otherwise indicated.